## MGT 104

# Micro Economics





### POSITIVE vs NORMATIVE ECONOMICS

Basiss	Positive Economics	Normative Economics
Meaning	Based on actual data, facts, and numbers.	Based on opinion & value of the interpreter.
Verification	Results can be verified.	Verification isn't possible.
Application	Safe & beyond doubt & can be proved scientifically.	No way to test feasibility & applicability in various field
Scope of sesult	Results & statements are descriptive & objective.	Results & statements are prescriptive & subjective.
Approach to problems	Doesn't intend to solve any problems of economy.	It strives to find solutions to problems.

#### **Positive Economics**

#### Examples

#1 - The law of demand - "If other factors remain constant, if price rises, demand declines; and if price decreases, demand inclines."



#2 - Income isn't equal in all countries



#3 - When Government levies more taxes on tobacco, people started smoking less.



### **Normative Economics**



Workers' wages is \$5 per hour



**Positive Economics** 

If workers' wages should be more than \$10 per hour



Normative Economics

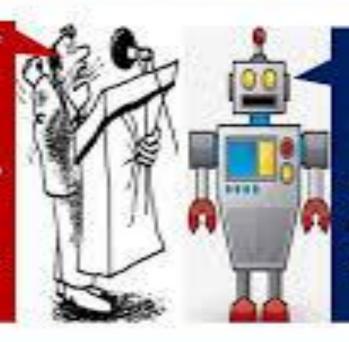
### **Positive Economics**

There should be no homeless, poor people or sick people in our country. The privaleged rich ought to care more about the poor. It is wrong to

drive around so

selfishly in our

fancy cars."



"If we raise taxes on the rich, the increased revenue for the government is no enough to pay for services. We need to tax everybody more, otherwise the government will run out of money."

### **Normative Economics**

### **Positive**

### **Normative**

is, was, will be

ought to, should



When prices fall, people often delay their purchases.





### Can be proved

Connects cause & effects

Descriptive

Based on facts

Tells you what is

Objective

### Cannot be proved

Makes recommendations

Not based on facts

Tells you should be/have been

Prescriptive

Subjective

#### Positive vs. Normative Economics

- Positive economics is the branch of economic analysis that describes the way the economy actually works.

  - 'what is'
- Normative economics makes prescriptions about the way the economy should work.
  - Statement of opinion
  - 'what ought to be'
- A forecast is a simple prediction of the future.